



EUROCHAMBRES



# Survey on obstacles in the Single Market: First findings

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# Introduction

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- **Market access** is central to the DNA of the Chamber network.
- That's why EUROCHAMBRES attaches considerable importance to tackling the many remaining obstacles to the **free movement** of workers, goods, services and capital across Europe.
- Only one in four smaller businesses (**SMEs**) currently trades within the EU; many more would like to if there were fewer **administrative and legal barriers**.



# Main obstacles and solutions (2015)



## Main OBSTACLES



complex administrative procedures **83%**



inaccessibility of information on rules and requirements **81%**



different national rules on products/services **81%**



different contractual/legal practices **76%**



concerns about payment recovery **75%**

## Possible SOLUTIONS



single online portal

where businesses can:



access information on all necessary procedures and formalities to operate in any EU country **93%**



complete all the formalities and procedures **92%**



prove product compliance with EU legislation **88%**



A standardized EU-wide VAT declaration in their native language **87%**



# Single Market Survey 2019

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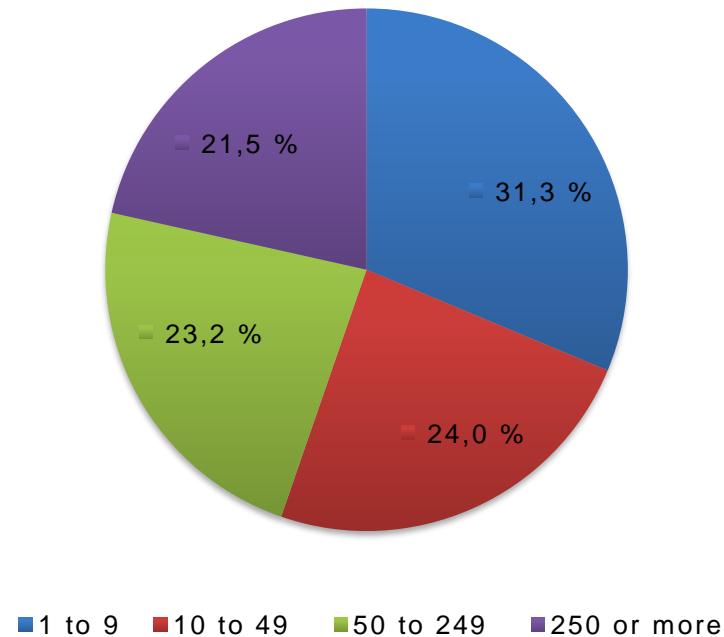
- During last EPE: 70% said that Single Market should be more integrated;
- We ran the survey from 2 September until 2 October;
- More than 1100 companies replied from 27 Member States included (excl. UK);
- Report to be ready by the end of October, before the start of the Von der Leyen Commission;
- Objective is to feed into work of the Commission and have influence on the political agenda so that right priorities are set.



# Who responded? (1/2)

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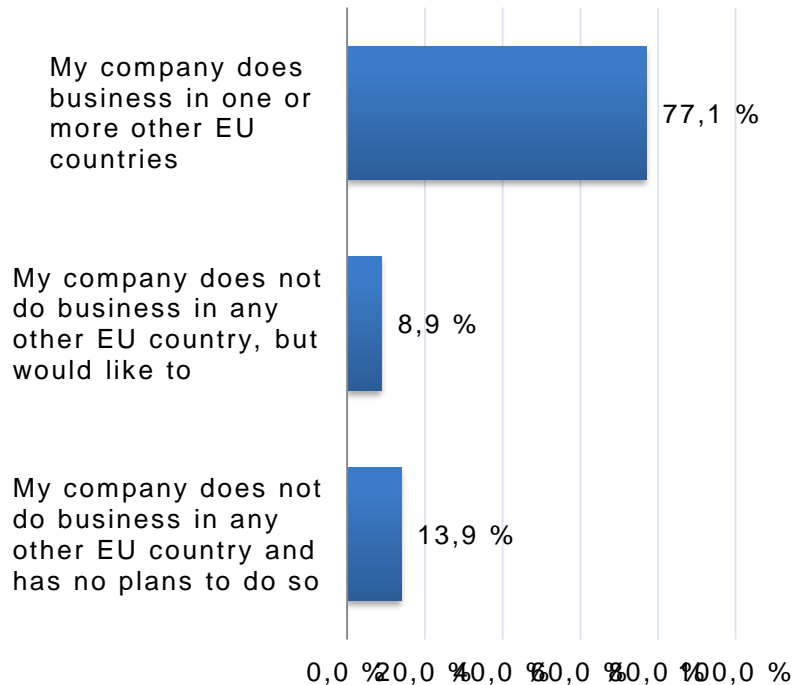
- Producers: 46% ↔ Service providers: 54%
- Number of employees:



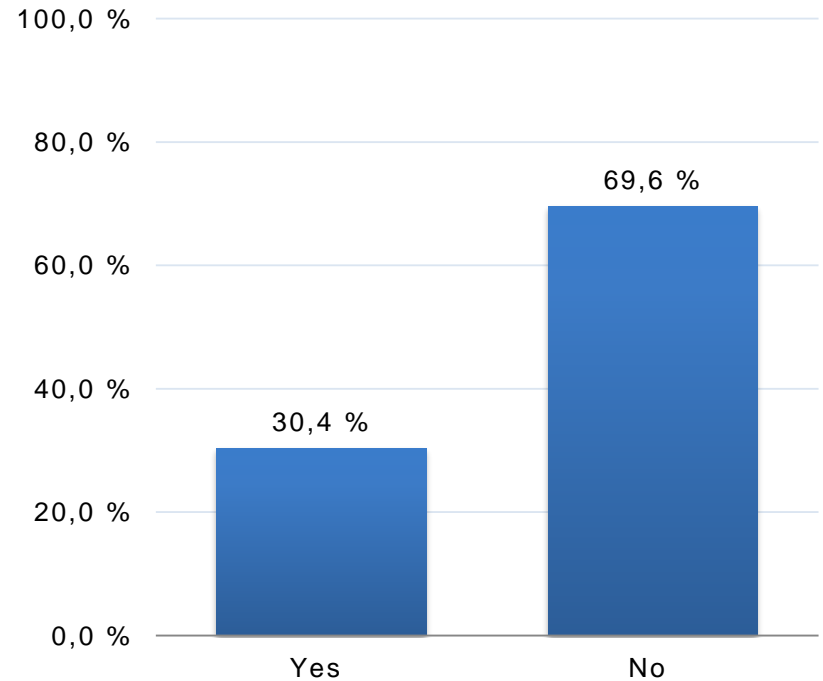


# Who responded? (2/2)

- EU activity and online activity



■ All responses (Mean:1.37, Deviation:0.71)  
(Responses:1107)



■ All responses (Mean:1.7, Deviation:0.46)  
(Responses:1107)



# Obstacles – first results (2019)

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## Most significant

- Complex administrative procedures (79,5%)
- Different national service rules (71,6%)
- Inaccessibility to information on rules and requirements (69%)
- Different national product rules (67%)
- Different contractual/legal practices (65,6%)

## Least Significant

- Language Barriers (35,8%)
- Differences in national (online) consumer rights (36,3%)
- Arbitrary public procurement practices (35,8%)



# Solutions to Obstacles – TOP 6

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91,2%

- **Cutting red tape** e.g. extensive reporting, information or documentation obligations

86,5%

- **Better and clearer information on a single EU online portal** in different languages concerning all necessary procedures and formalities to operate in another EU country

85%

- Administrative simplification for trading goods and services in other EU Member States by making **available a maximum number of procedures through an online web portal**

83%

- **Improved implementation of EU law via more cooperation between Member States and EU Commission on enforcement**

82,5%

- Take greater account of the **impact of new regulations on small and mid-sized enterprises**

81,6%

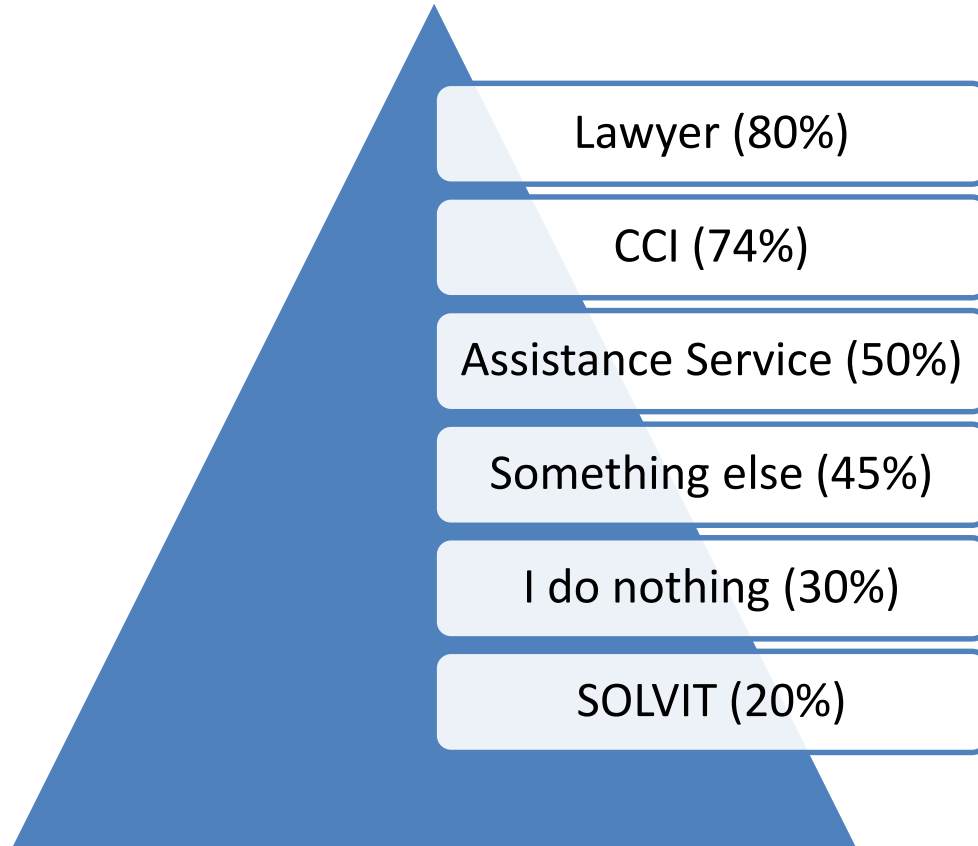
- **Ensure better legal protection** before national and European authorities and courts in case of breaches of EU rules





# What do you do when you encounter obstacles when making use of your Single Market Rights?

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# What will be in the report?

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- More results on all the suggestions presented in a visually attractive way;
- Break-down according to sectors and to number of employees;
- A list of policy recommendations;
- Results per country available upon request for members;
- Estimated publication date: end of October.



# Thank you for your attention!

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- **Questions?**

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